

Mentors' Onboarding

# Introductory Meeting: A Guide

**BridgeforBillions**  
connecting growth

The purpose of the introductory meeting in the matching phase is two-fold:

- 1 To get to know the entrepreneur and their venture
- 2 Determine how well you would work together over the next three months

Remember you are looking for a mutual match; the entrepreneur is also trying to figure out how best the two of you can collaborate moving forward.



## Our recommendation

Set up meetings with no more than the top 3-4 projects that look most interesting to you, otherwise it can be a bit overwhelming.

This meeting is a way to understand not only if you will be a good fit for mentorship given your professional experience and their stated goals and needs, but also if there is a good interpersonal fit.

Remember, you'll be working closely with this person for three months as you challenge and validate their ideas; a strong personal connection can make the ideation and feedback process flow much more smoothly!

## Unsure what to say?

Here are some guiding topics to get you going! Don't worry if the entrepreneur also has a ton of questions for you: they're trying to get to know you better and understand if you might be a good sparring partner during the program.



### **Entrepreneur background and motivation**

What is their professional and personal background?  
How did they first get involved with this issue area?  
What inspired them to address it with their venture?  
What has been their experience with entrepreneurship so far, and what are their goals for this venture?

### **Mentorship expectations**

What are the main challenges they are facing in developing their venture? Are there any particular topics or focus areas in which they need more tailored mentorship? What kinds of advice or support are they looking for to take their business forward?

### **Your background and motivation**

What is your professional and personal background?  
What motivates you to be a mentor? What areas of expertise do you have that could bring added value to their project?

### **Communication methods and styles**

What are your working and communication styles? How do you like to give feedback and how do they like to receive it? Are there any potential roadblocks to be aware of, such as different time zones or other commitments?



Any questions? Email us anytime  
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